Company Number: SC193204 Charity Number: SC029531

REPORT AND FINANCIAL STATEMENTS

FOR THE YEAR ENDED 31 OCTOBER 2012

FOR

OCEAN YOUTH TRUST (SCOTLAND)

### · Charity Information for the year ended 31 October 2012

### Directors

M.D. MacArthur (Chairman) D.C. McKay (Vice Chairman)

M.A.C McNeill (Treasurer)

I.R. Barbour

N.S. Fleming

I.P. Nicholls

I.M. MacLeod

N.J. Pilbeam

R. Crow

E. McNeil

### Registered Office

Room 20

Victoria House

5 East Blackhall Street

Greenock

PA15 1HD

### Auditors

Cook & Co.

Chartered Accountants

Statutory Auditors

Suite 525

**Baltic Chambers** 

50 Wellington Street

Glasgow

G2 6HJ

### Bankers

Bank of Scotland 235 Sauchiehall Street

Glasgow

G2 3EY

### Solicitors

WW & J McClure Solicitors

The Lawshop

35 Nicolson Street

Greenock

PA15 1UL

Report of the Directors for the year ended 31 October 2012

### Achievements/Performance

The Board is pleased to report a successful season in the last financial year. In particular the Trust took 871 (2011-772) young people sailing using 4788 (2011-4465) berth nights.

84 new volunteers sailed with the Trust in 2012. One new skipper, two first mates, seven second mates, ten third mates, 20 watch leaders and 30 bosuns successfully completed assessments.

Alba Explorer took part in the Tall Ships Race from Corunna to Dublin crewed by a group of visually impaired young people. Our vessels visited ports in Northern Europe including Ireland, Spain and the Faeroes.

#### Financial Review

The Statement of Financial Activities on page 7 shows a surplus for the year of £313,293. (2011: £18,506.). This increase is largely the result of a large donation and associated gift aid from our Patrons Curly and Barbara Mills totalling £312,500. The directors have decided to designate this donation as a development fund. Our total reserves stand at £1,016,275 (2011: £702,982). £423,459 of this is represented by the value of our boats and other assets. The General Fund balance at the year-end therefore stands at £278,551 (2011: £239,843).

Income from voyage fees was £474,696 (2011: £394,402). This increase from the previous year is partly due to the fact that the programme was expanded to utilise the vessels more fully and partly due to an increase in voyage fees.

Income from donations, grants and fundraising was £697,680 (2011: £376,476) of which £103,925 (2011: £79,943) was to provide assisted berths.

### Principal Funding Sources

The principal funding sources for the charity during this period were grants and donations from - our Patrons Curly & Barbara Mills; The Scottish Government's Children, Young People & Families Unified Voluntary Sector Fund, its Cashback for Communities Fund and National Voluntary Youth Organisations Support Fund administered through YouthLink Scotland and its Short Breaks Fund administered by Shared Care Scotland; Community Jobs Scotland, the crews and sponsors of the Biscay Bounce and Cumbrae Caper, the Robert Barr Charitable Trust, Association of Sail Training Organisations, People's Postcode Trust, KPMG, Deutsche Bank, Barclays, Bank of Scotland, The Toby Charitable Trust, Artemis Charitable Foundation, Lindsay Bridges, the Trust's regional Support Groups and support in-kind by Riverside Inverclyde. The Trust is grateful for the tremendous help from these and other friends and supporters.

#### Reserves

The Trust aims to maintain a level of unrestricted reserves so as to provide for three months operating costs of the charity. For the third year our reserves are at this level. Depreciation will be charged against reserves on assets already capitalised. Restricted reserves are held for the funding of the Trust's Assisted Berths Scheme.

#### Plans for Future Periods

To ensure that Ocean Youth Trust (Scotland) thrives in 2013 and beyond, it will endeavor to secure longer term funding. We will continue to recruit and train volunteers and to increase the number of young people who sail with us, thus ensuring our vessels are fully utilised to meet our charitable objects.

To do this we will strive to improve our services to young people, and purchase a small boat to support the training of our volunteers and cadets. We will continue staff development and work to strengthen our relationships with key stakeholders.

# Report of the Independent Auditors to the Directors of Ocean Youth Trust (Scotland) for the year ended 31 October 2012

We have audited the financial statements of Ocean Youth Trust (Scotland) for the year ended 31 October 2012 which comprise the Statement of Financial Activities, the Balance Sheet and the related notes. The financial reporting framework that has been applied in their preparation is applicable law and United Kingdom Accounting Standards (United Kingdom Generally Accepted Accounting Practice).

This report is made solely to the charity's members as a body, in accordance with Chapter 3 of Part 16 of the Companies Act 2006 and to the charity's directors, as a body, in accordance with section 44(1)(c) of the Charities and Trustee Investment (Scotland) Act 2005 and regulation 10 of the Charities Accounts (Scotland) Regulations 2006. Our audit work has been undertaken so that we might state to the members and the charity's directors those matters we are required to state to them in an auditors' report and for no other purpose. To the fullest extent permitted by law, we do not accept or assume responsibility to anyone other than the charity and the charity's members as a body, for our audit work, for this report, or for the opinions we have formed.

### Respective responsibilities of directors and auditors

As explained more fully in the Directors' Responsibilities Statement set out on page 4, the trustees (who are also the directors of the charitable company for the purposes of company law) are responsible for the preparation of the financial statements and for being satisfied that they give a true and fair view.

We have been appointed as auditor under section 44(1)(c) of the Charities and Trustee Investment (Scotland) Act 2005 and under the Companies Act 2006 and report in accordance with regulations made under those Acts.

Our responsibility is to audit and express an opinion on the financial statements in accordance with applicable law and International Standards on Auditing (UK and Ireland). Those standards require us to comply with the auditing Practices Board's (APB's) Ethical Standards for Auditors.

We have undertaken the audit in accordance with the requirements of APB Ethical Standards including APB Ethical Standard – Provisions Available to Small Entities, in the circumstances set out in Note 21 to the financial statements.

### Scope of the audit of the financial statements

An audit involves obtaining evidence about the amounts and disclosures in the financial statements sufficient to give reasonable assurance that the financial statements are free from material misstatement, whether caused by fraud or error. This includes an assessment of: whether the accounting policies are appropriate to the charitable company's circumstances and have been consistently applied and adequately disclosed; the reasonableness of significant accounting estimates made by the trustees; and the overall presentation of the financial statements. In addition, we read all the financial and non-financial information in the Report of the Directors to identify material inconsistencies with the audited financial statements. If we become aware of any apparent material misstatements or inconsistencies we consider the implications for our report.

### Opinion on financial statements

In our opinion the financial statements:

- give a true and fair view of the state of the charitable company's affairs as at 31 October 2012 and of its incoming
  resources and application of resources, including its income and expenditure, for the year then ended;
- have been properly prepared in accordance with United Kingdom Generally Accepted Accounting Practice; and
- have been prepared in accordance with the Companies Act 2006, the Charities and Trustee Investment (Scotland)
   Act 2005 and regulation 8 of the Charities Accounts (Scotland) Regulations 2006 (as amended).

### Opinion on other matters prescribed by the Companies Act 2006

In our opinion the information given in the Directors' Annual Report for the financial year for which the financial statements are prepared is consistent with the financial statements.

### Income and Expenditure Account and Statement of Financial Activities

for the year ended 31 October 2012

|   |       | Unrestricted Funds |            | Restr. Funds | 2012       |         |  |
|---|-------|--------------------|------------|--------------|------------|---------|--|
|   | Notes | General<br>£       | Designated | c            | Total<br>£ | Total   |  |
| Incoming Resources                                    |       | r                  | £          | £            | £          | £       |  |
| From Generated Funds                                  |       |                    |            |              |            |         |  |
| Donations   | 2     | 114,291            | 312,500    | 4,400        | 431,191    | 117,597 |  |
| Grants  | 3     | 69,181             |            | 108,884      | 178,065    | 123,009 |  |
| Other Income  |       | 44,404             | -          | -            | 44,404     | 38,546  |  |
| Fundraising Income                                    |       | 72,453             | -          | -            | 72,453     | 41,530  |  |
| From Charitable Activities                            |       |                    |            |              |            |         |  |
| Donations   |       | 972                | -          | 7,800        | 8,772      | 44,340  |  |
| Grants  | 3     | -                  | **         | 7,199        | 7,199      | 50,000  |  |
| Voyage Fees   |       | 474,696            | *          | -            | 474,696    | 394,402 |  |
| From Investment Income                                |       |                    |            |              |            |         |  |
| Bank interest   |       | 1,945              | -          | -            | 1,945      | 199     |  |
| Total Incoming Resources                              | _     | 777,942            | 312,500    | 128,283      | 1,218,725  | 809,623 |  |
| Resources Expended                                    |       |                    |            |              |            |         |  |
| Charitable Expenditure                                |       | ((0.500            |            | 100 000      | 000 (1)    | 720.216 |  |
| Charitable Activities                                 | 4     | 660,533            | -          | 173,083      | 833,616    | 732,316 |  |
| Governance Costs                                      | 8     | 18,452             | 52.264     | -            | 18,452     | 11,893  |  |
| Other Resources Expended                              | 9     | <u> </u>           | 53,364     |              | 53,364     | 46,908  |  |
| Total resources expended                              | -     | 678,985            | 53,364     | 173,083      | 905,432    | 791,117 |  |
| Surplus/(deficit) for the year and                    |       |                    |            |              |            |         |  |
| net incoming/(outgoing) resources<br>before transfers |       | 98,957             | 259,136    | (44,800)     | 313,293    | 18,506  |  |
| T C   | 16    | ((0.240)           | 17 212     | 42.026       |            |         |  |
| Transfers   | 1.6   | (60,249)           | 17,313     | 42,936       |            | -       |  |
| Net movement in funds for the year                    |       | 38,708             | 276,449    | (1,864)      | 313,293    | 18,506  |  |
| Balance brought forward                               |       | 239,843            | 459,510    | 3,629        | 702,982    | 684,476 |  |
| Closing balance at 31 October 2012                    | =     | 278,551            | 735,959    | 1,765        | 1,016,275  | 702,982 |  |
| Comprising:-  |       |                    |            |              |            |         |  |
| Unrestricted Funds                                    |       |                    |            |              |            |         |  |
| General   | 19    | 278,551            | -          | -            | 278,551    | 239,843 |  |
| Designated Assets Fund                                | 19    | -                  | 423,459    | -            | 423,459    | 459,510 |  |
| Development Fund                                      | 19    | -                  | 312,500    | -            | 312,500    | -       |  |
| Restricted Funds                                      |       |                    |            |              |            |         |  |
| ABS Fund  | 20    | •                  | -          | -            | **         | 3,629   |  |
| Education and Development Fund                        | 20    | -                  | -          | 1,765        | 1,765      | -       |  |
|   | -     | 278,551            | 735,959    | 1,765        | 1,016,275  | 702,982 |  |

The notes on pages 9 to 14 form part of these financial statements.

Notes To The Financial Statements for the year ended 31 October 2012

### 1. Accounting Policies

### Accounting Convention

The financial statements have been prepared under the Financial Reporting Standard for Smaller Entities (effective April 2008), the historical cost convention and under the guidelines laid down in the Statement of Recommended Practice - Accounting and Reporting by Charities (2005).

#### Income

Grant income, donations and bank interest are accounted for when received. Voyage fees are accounted for on an accruals basis.

#### Grants

Revenue grants are recognised in the Statement of Financial Activities so as to match them with the expenditure toward which they are intended to contribute.

#### Capital grants

Capital grants received to fund the purchase of fixed assets are retained in a restricted fund and once the asset is purchased or completed depreciation is charged against that fund.

#### Expenditure

Expenditure is accounted for on an accruals basis.

### Tangible Fixed Assets

Fixed assets are stated at cost. Depreciation is provided at the following annual rate in order to write off each asset over its estimated useful life:-

| Vessels          | 15 years straight line |
|------------------|------------------------|
| Other equipment  | 25% reducing balance   |
| Office equipment | 25% reducing balance   |

#### Stocks

Stocks are valued at the lower of cost and net realisable value, after making due allowance for obsolete and slow moving items.

### Statement of Financial Activities

For the purpose of the Statement of Financial Activities as shown on page 7, funds are defined as follows:

Unrestricted funds comprise grants and other income received for the objects of the charity without further specified purpose and are available as general funds.

Designated funds represent unrestricted funds that have been earmarked by the directors for particular purposes.

Restricted funds comprise grants, donations and other income received for spending on specified purposes as laid down by the donors.

Ocean Youth Trust (Scotland)

Notes to the Financial Statements for the year ended 31 October 2012

| 5. | Staff Costs  |                 |            |            |                 |                   |
|----|--|-----------------|------------|------------|-----------------|-------------------|
|    |  |                 |            |            | 2012<br>£       | 2011<br>£         |
|    | Gross salaries   |                 |            |            | 287,544         | 250,928           |
|    | Employer's NIC   |                 |            |            | 24.491          | 23,634            |
|    | Pension costs  |                 |            |            | 8,156           | 5,062             |
|    |  |                 |            | •          | 320,191         | 279,624           |
|    | Allocated as follows:  |                 |            |            |                 |                   |
|    | Charitable activities  |                 |            |            | 315,695         | 275,536           |
|    | Governance costs   |                 |            |            | 4,496           | 4,088             |
|    |  |                 |            | _          |                 |                   |
|    | The control of the second  |                 |            | 5          | 320,191         | 279,624           |
|    | The average number of employees was 15 (20 No employee received remuneration of £60,00 |                 |            |            |                 |                   |
| 6. | Direct Costs   |                 |            |            |                 |                   |
|    |  | Unrestrict      |            | Restricted | 2012            | 2011              |
|    |  |                 | Designated |            | Total           | Total             |
|    |  | £               | £          | £          | £               | £                 |
|    | Grant Assisted Berths  | •               |            | 103,925    | 103,925         | 79,943            |
|    | Volunteer Training   | 786             | -          | 13,952     | 14,738          | 10,204            |
|    | Vessels Maintenance and Operational Costs  | 246,198         | -          | 25,735     | 271,933         | 260,106           |
|    | Bad Debts  | -               | -          | -          | -               | 1,590             |
|    |  | 246,984         | -          | 143,612    | 390,596         | 351,843           |
| -  | 0  |                 |            |            |                 |                   |
| 7. | Support Costs  | Unrestricte     | d Funde    | Restricted | 2012            | 2011              |
|    |  |                 | Designated | Funds      | Total           | Total             |
|    |  | £               | £          | £          | £               | £                 |
|    | Travel and Telephone Costs   | 18,116          | -          | 3,785      | 21,901          | 29,587            |
|    | Printing Postage and Stationery  | 1,384           | -          | 623        | 2,007           | 2,257             |
|    | Office Expenses  | 45,461          | -          | 8,370      | 53,831          | 34,424            |
|    | General Expenses   | 4,057           | -          | 2,000      | 6,057           | 6.410             |
|    | Fundraising Expenses Marketing and Clothing  | 12,558<br>6,370 | -          | 966        | 12,558<br>7,336 | 7,094             |
|    | Website Development  | 0.570           | -          | 313        | 313             | 10,975<br>8,370   |
|    | Development  | 4,424           | -          | •          | 4,424           | 1,800             |
|    | Cadets expenses  | 18.898          | -          | -          | 18,898          | 4,020             |
|    |  | 111,268         | *          | 16,057     | 127,325         | 104,937           |
| 8. | Governance Costs   |                 |            |            |                 |                   |
|    |  | Unrestricte     | d Funds    | Restricted | 2012            | 2011              |
|    |  |                 | Designated | Funds      | Total           | Total             |
|    |  | £               | £          | £          | £               | £                 |
|    | Salaries (Note 5)  | 4,496           | -          | -          | 4,496           | 4.088             |
|    | Legal and Professional Costs   | 687             | -          | *          | 687             | 15                |
|    | Auditors' Remuneration   | 2,550           | -          | -          | 2,550           | 2,700             |
|    | Auditors' Remuneration for non audit work Bank Charges                                 | 8,500<br>2,219  | -          | -          | 8,500<br>2,219  | 3,200<br>1,890    |
|    | -  | 18,452          |            |            | 18,452          | 11,893            |
|    |  | ~~, ***         |            |            | - V 7 T- V 1    | * * * * * * * * * |

Notes to the Financial Statements for the year ended 31 October 2012

### 13. Creditors: Amounts falling due within one year

|                               | 2012    | 2011    |
|-------------------------------|---------|---------|
|                               | £       | £       |
| Trade Creditors               | 17,473  | 12,604  |
| Accruals                      | 12,311  | 5,502   |
| VISA                          | 7.388   | 4,728   |
| PAYE/NIC                      | 6,290   | 5,990   |
| Voyage Fee Creditor           | 40,387  | 75,543  |
| Deferred Income               | 23,036  | 39,708  |
| Pension contributions payable | 1,454   | -       |
|                               | 108,339 | 144,075 |

### 14. Liability of Members

The company is limited by guarantee and has no share capital. The liability of each member in the event of winding-up is limited to £1. At 31 October 2012, there were 283 members (2011 - 267 members).

### 15. Analysis of Net Assets by Funds

| Fixed Assets             |  |
|--------------------------|--|
| Current Assets           |  |
| Debtors                  |  |
| Stock                    |  |
| Cash at bank and in hand |  |
| Creditors < 1 year       |  |
| Trade Creditors          |  |
| Accruals                 |  |
| VISA                     |  |
| PAYE/NIC                 |  |
| Voyage Fee Creditor      |  |
| Deferred Income          |  |
| Pension Liability        |  |

| L | Unrestricted |            | Restricted |           |
|---|--------------|------------|------------|-----------|
|   | General      | Designated |            | Total     |
| Г | £            | £          | £          | £         |
|   |              | 423,459    | -          | 423,459   |
|   |              |            |            |           |
|   | 61,966       | -          | -          | 61,966    |
|   | 2,364        | -          | -          | 2,364     |
| İ | 307,480      | 312,500    | 16,845     | 636,825   |
|   |              |            |            |           |
|   | (17,473)     |            |            | (17,473)  |
|   | (12,311)     | - 1        |            | (12,311)  |
|   | (7,388)      | -          |            | (7,388)   |
|   | (6.290)      | -          |            | (6,290)   |
| 1 | (40,387)     | - [        |            | (40,387)  |
|   | (7,956)      | -          | (15,080)   | (23,036)  |
|   | (1,454)      | -          | -          | (1,454)   |
|   | 278,551      | 735,959    | 1,765      | 1,016,275 |

### 16. Fund Transfers

|   | Unrestricted |            | Restricted |
|---|--------------|------------|------------|
|   | General      | Designated |            |
|   | £            | £          | £          |
| Volunteer Development Fund met by General Fund income | (27.540)     |            | 27,540     |
| ABS Fund met by General Fund income                   | (15,396)     |            | 15,396     |
| Transfer of equipment additions                       | (17.313)     | 17,313     |            |
|   | (60,249)     | 17,313     | 42,936     |

### 17. Directors' /Trustees' Remuneration and Expenses

During the year Malcolm MacArthur was reimbursed with £118 of expenses (2011 - £61), Nick Pilbeam was reimbursed with £332 of expenses (2011 - £517) and Robbie Wishart was reimbursed with £nil of expenses (2011 - £85).

### 18. Taxation

No liability to UK Corporation Tax arises in light of the company's charitable status.